

PRESS RELEASE



LEGAL FIRM IS WELL CONNECTED WITH ELO

Sceales & Company, a Perth based legal firm providing tax and financial aid to the private and public sector has selected ELO Digital Office to provide their Document Management Solution (DMS). Sceales first choice proved to be the right choice! ELO provides attractive pricing, ease of use and future proof scalability.

Well Connected – ELO’s Perth based business partner – and the ELO team delivered a system that provided Sceales with a Document Management Solution enhancing internal governance and a better compliance with regulatory requirements, as well as business process improvements.

“Sceales has accumulated many hard copy documents due to our legal archiving obligations, so a Document Management System that could electronically archive these documents made perfect sense.” Alesha Staples said.

Alesha, PA to Rob Sceales & Alex Sceales adds: “As a legal firm we have many confidential client documents such as legal transactional documents, invoices and financial spreadsheets which need to remain secure.

ELO and Well Connected were able to deliver a cost efficient solution that easily integrated with our existing legal software. We were also particularly impressed with the keyword and full text search functionality, for its ability to locate archived documents.

Their teams have been very friendly and extremely supportive in the implementation of the new DMS. Their accessibility has made working with them an enjoyable experience.

Rainer Krause, ELO’s Australian Managing Director comments: “Sceales & Company have been a great client! They have long foundations in the Western Australian market and it’s an honour to have them on board. Together with our certified business partner Well Connected, we have put the client’s needs first and we can see how the system is improving so many areas at Sceales. Due to the nature of the company it was imperative to provide an easy to use system while guaranteeing compliance and confidentiality.”

According to Sceales the ELO professional software provides an all-round solution that delivers better efficiencies in Document Management and recovery of archived documents, Knowledge Management and Business Process Management.

“The initial roll out of the new DMS has been very successful, especially with our younger staff.

We hope to see a complete transition and a successful switch to a ‘less paper’ office by December 2012” Alesha said.

“Our experience with ELO Digital has been very positive and we look forward to using the new system for many years to come.”

Since introduction into the Australian market ELO solutions have been chosen by many industries and organisations. “With clients such as mining companies, airlines, waste

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management companies, local and federal Governments agencies, ELO has already become the natural choice for many horizontals and verticals. Having Scales as a client has helped prove ELO's business diversity and it's ability to deliver a complete solution for the all important legal sector." Rainer concludes.

ELO Digital Office develops and distributes high performance software solutions for document management, digital archiving and workflow management. ELO Digital has undergone high growth, so that it now ranks as one of the world's leading ECM/DMS software developers. The company actively cultivates numerous technology partnerships with software and hardware providers including Microsoft, Hewlett-Packard, Sun Microsystems, Kyocera, Kodak and many more. The ELO product range fulfils all DMS/ECM system requirements and provides an ideal platform for efficient knowledge and information management.

ELOprofessional is a modular client-server based solution aimed at meeting the requirements of middle-sized companies. The final product in the range is ELOenterprise, which offers a high performance, platform independent, scalable high-end solution, particularly suitable for data centres and portal applications. All of the products are compatible with one another and allow data transfer or updates to be carried out at any time. Due to the scalability of ELO Digital products they are utilised by a wide range of companies, of varying sizes and within numerous different sectors.

Well known customers such as Taronga Zoo, Remondis, Newcastle Airport, TSCO, KyoceraMita, Lufthansa, BMW, Airbus, EADS, Airbus, Alcatel, Goodyear, Siemens or Mercedes Benz as well as various national and regional authorities underline the level of quality and innovation found in ELO products.

Well Connected Business Equipment has for many years specialised in Copiers, Multifunction units, Laser Printers, and Wide Format Plan printing solutions. We have incorporated hardware, service, and consumables on a "cost per copy" basis in volume based contracts.

We offer a range of manufacturer's hardware and treasure our independence as it allows us to select the very best solution to our clients regardless of brand. Service, stores, installation and training are available locally and are supplied either by our own technicians or the manufacturer's staff, sending the equipment direct to the customer's premises. Most importantly, in both servicing and installation, our work is carried out to a standard, not to a price.

We have now broadened our horizons to include the ELO product family, specialist software solutions that can enhance the capabilities of the hardware we have traditionally supplied. This allows us to include document management solutions, invoice scanning and automated data entry to our product offerings.

We can now lay claim to being not just a supplier of business equipment, but document solution specialists. Our target customers range from SME's to multinationals that are looking to implement solutions which will improve document production, storage and workflow while reducing costs.

Scales & Company provides specialist advice in relation to income tax, capital gains tax, superannuation, stamp duty, G.S.T., pay-roll tax, land tax, international tax and trusts law.

The firm provides taxation, and commercial advice in relation to commercial, corporate, mining, wills and estates and private arrangements as well as taxation litigation services.

Scales & Company is a well regarded firm. Its clients include practising accountants, chartered accountants, solicitors, private and public companies and private individuals.

